



## PRODUCT DESCRIPTION SHEET

**PRODUCT:** Cotto Salami  
Made with Pork and Beef - Deli Style  
**BRAND/LABEL:** Farmland Premium Deli  
**MANUFACTURER:** Farmland  
**PRODUCT CODE(S):** 70247 82173 0  
**DATE:** July 22, 2014

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### General

- All product is produced in accordance with good manufacturing practices and conforms to all applicable federal, state and local regulations

### Ingredients

- Pork, pork hearts, water, beef, corn syrup, salt. Contains 2% or less of flavorings, potassium lactate, dextrose, sodium phosphates, sodium diacetate, sodium erythorbate, sodium nitrite.

### Physical

#### Meat

- Fresh pork trimmings
- Pork hearts
- Fresh beef trimmings

#### Appearance

- Light to dark pink with evenly distributed light red flecks - internal
- Free from grease, rendered fat, voids - external
- Finely milled

#### Texture

- Firm but tender

#### Flavor

- Mild and meaty

#### Process

- Stuffed into a red fibrous casing
- Fully cooked
- Casing remains intact
- Cut faced

### Packaging

- Plain vacuum bag
- Product label centered

#### Weight

- Piece - 5 pounds
- Case - 10 pounds net weight
- Slight variation in piece weights are possible due to normal process variance, however, average weights per box will meet or exceed the stated weight

#### Shipping

- Case dimensions 15.500" x 5.000" x 5.000"
- Outside cubic feet 0.224
- Pieces per case 2
- Cases per pallet 210
- Stack pattern 21/layer by 10/high

#### Code

- "Use - By" date in the form of "MMM-DD-YY" on package and YYYY-

- MM-DD on shipper.
- Lot designation
- Establishment number

## Handling

### Storage

- Hold between 28° and 34° F

### Shelf Life

- Customer is guaranteed 30 days shelf life on delivery

## Quality

### Reporting

- If quality issues arise, make sure that all packaging and product are saved for review and retrieval of pertinent information (i.e., producing facility, lot, etc...)
- All quality issues should be reported to your company's corporate offices
- Your company's corporate offices will report the issues (along with all pertinent information) to Farmland's Quality Assurance contact person
- Farmland's Quality Assurance contact person will notify Product Management

### FMP's

- Farmland Manufacturing Practices may be made available for review on an "In Plant" basis only

## Food Safety

### HACCP

- Flow diagrams may be made available for review on an "Out of Plant" or an "In Plant" basis
- HACCP Models may be made available for review on an "In Plant" basis only

### SSOP's

- SSOP Programs may be made available for review on an "In Plant" basis only

### Recall

- RECALL Programs may be made available for review on an "In Plant" basis only

## Microbiological

### Product Testing

- Product is randomly selected for testing

### Guarantee

- This product is guaranteed to meet or exceed the stated shelf life

### Environmental

- Environmental sites are randomly selected for pathogen testing

## Contacts

### Quality Assurance

Chris Becker  
Corporate Manager, Quality Assurance  
816-243-2897

### Food Safety/ Recall

Katie Hanigan  
Vice President, Food Safety  
712-263-7383

## Nutrition

- Product Code Number: 821730
- Data submitted for this product are on an "AS PURCHASED" basis
- Serving Size = 56 grams (2 ounces)

### CN Label

- Not CN labeled

### Nutrient Analysis

Nutrition Facts		Amount/Serving	%DV*	Amount/Serving	%DV*
Serv Size 2 oz (56g)		<b>Total Fat</b> 12g	<b>18%</b>	<b>Total Carb</b> 2g	<b>1%</b>
Servings 40		Sat Fat 4.5g	<b>23%</b>	Fiber 0g	<b>0%</b>
<b>Calories</b> 150		<i>Trans</i> Fat 0g		Sugars 1g	
Fat Cal 110		<b>Cholest</b> 30mg	<b>10%</b>	<b>Protein</b> 7g	
* Percent Daily Values (DV) are based on a 2,000 calorie diet.		<b>Sodium</b> 620mg	<b>26%</b>		
		Vitamin A 0%	•	Vitamin C 0%	
		Calcium 0%	•	Iron 2%	

- The above nutrient analyses represent typical production lots, these are not guaranteed as minimum or maximum levels
- Meat/Meat Equivalency information is not available for this item.

### Product Analysis

## Confidentiality

- We regard this information as **CONFIDENTIAL & PROPRIETARY INFORMATION** of Farmland - Meats Group. It shall not be disclosed, copied or used for any purpose other than that for which it is specifically furnished, without prior written consent of Farmland - Meats Group.



Fred Nutt  
Company Representative

Vice President of Quality Assurance  
Title

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